Pennsylvania Outlook: 2020 and Beyond

Thoughts to the PENNSYLVANIA ECONOMIC DEVELOPMENT ASSOCIATION

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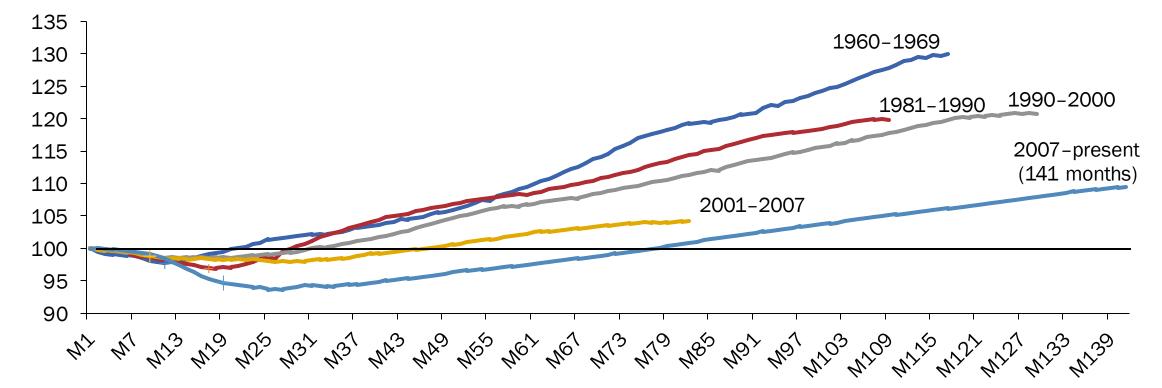




National Economy

We are currently in the longest expansion since WWII

Employment Index From Business Cycle Peak





Source: Bureau of Labor Statistics Current Employment Survey

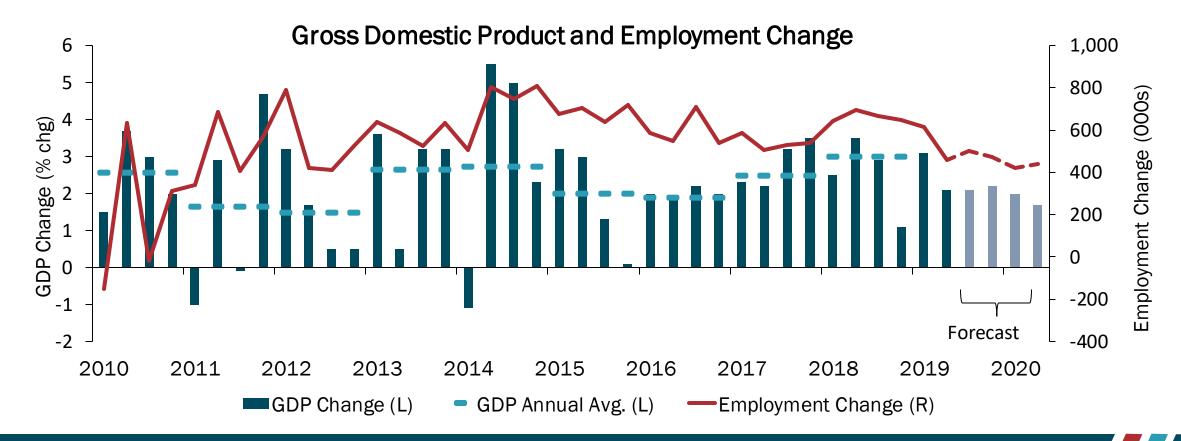


We're in the longest business cycle (contraction and expansion) and the longest expansion, after experiencing the longest recession since measurement began

	1945-	1949-	1954-	1958-	1961-	1970-	1975-	1980-	1982-	1991-	2002-	
Length of:	1948	1953	1957	1960	1969	1973	1980	1981	1990	2001	2007	2009-?
Contraction	8	11	10	8	10	11	16	6	16	8	8	18
Expansion	37	45	39	24	106	36	76	12	92	120	73	123
Business												
Cycle	45	56	49	32	116	47	92	18	108	128	81	141



GDP is projected to remain solid, with a slowing rate of employment growth; Revision 3: Q2 2.0%





Source: Bureau of Labor Statistics Current Employment Survey, Bureau of Economic Analysis, Philadelphia Federal Reserve Consensus Forecast

University of Michigan RSQE national forecast

	2019 (Forecast)	2020 (Forecast)	2021 (Forecast)	
GDP	2.3%	1.7%	1.6%	
Employment	1.5%	1.1%	1.0%	
Light Vehicle Sales (Millions)	\$17	\$16.9	\$16.6	
Unemployment Rate	3.7%	3.6%	3.4%	
Housing Starts (Millions)	\$1.23	\$1.24	\$1.24	
CPI/Inflation	1.7%	1.9%	1.9%	

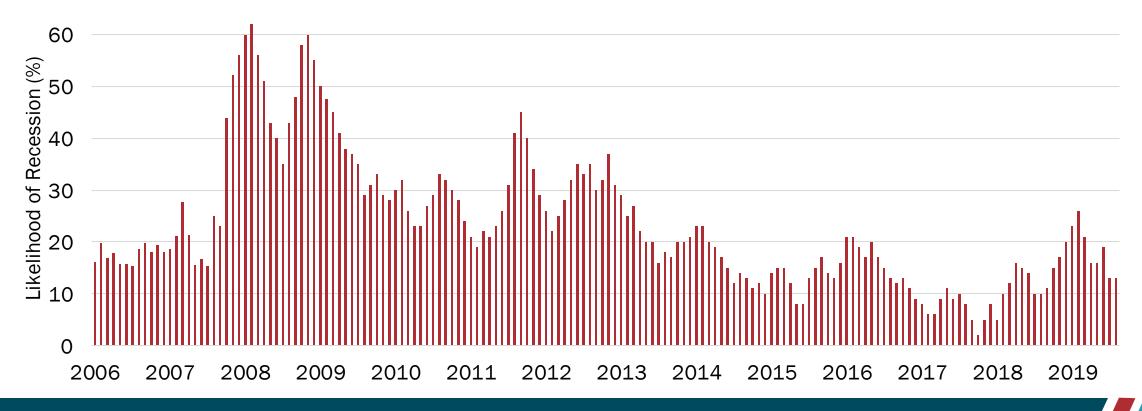






Moody's predictions of a recession are relatively low and volatile: August 13%

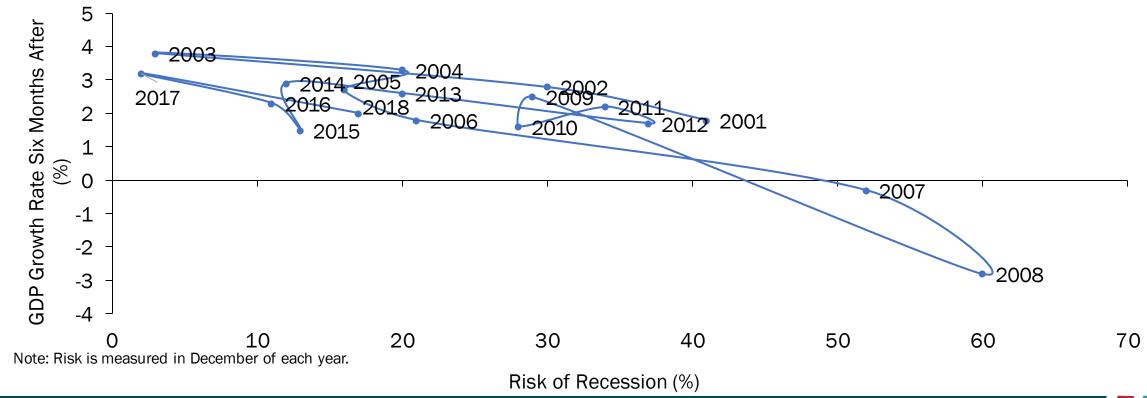
Likelihood of Being in a Recession in the Next Six Months





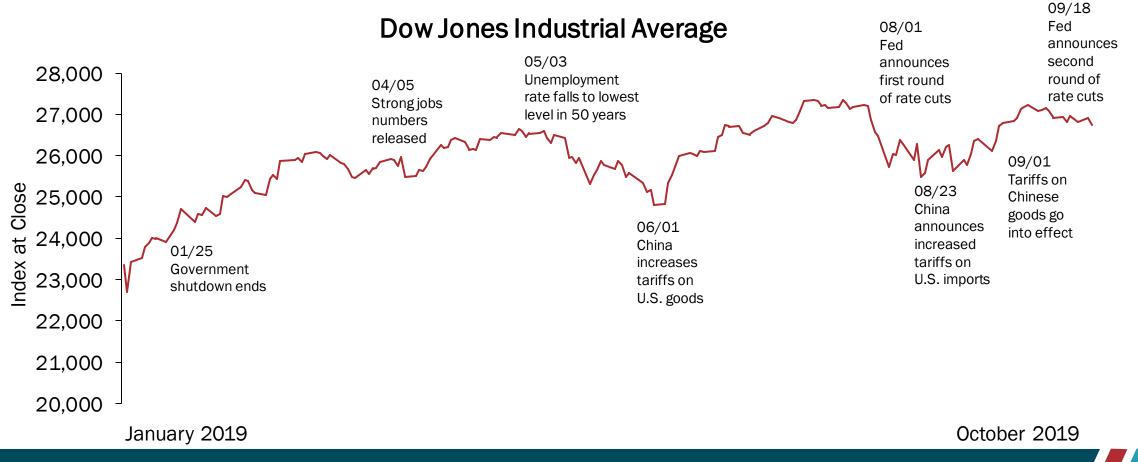
Source: Moody's Analytics

Moody's recession risk probability appears strongly correlated with real GDP change during the next six months





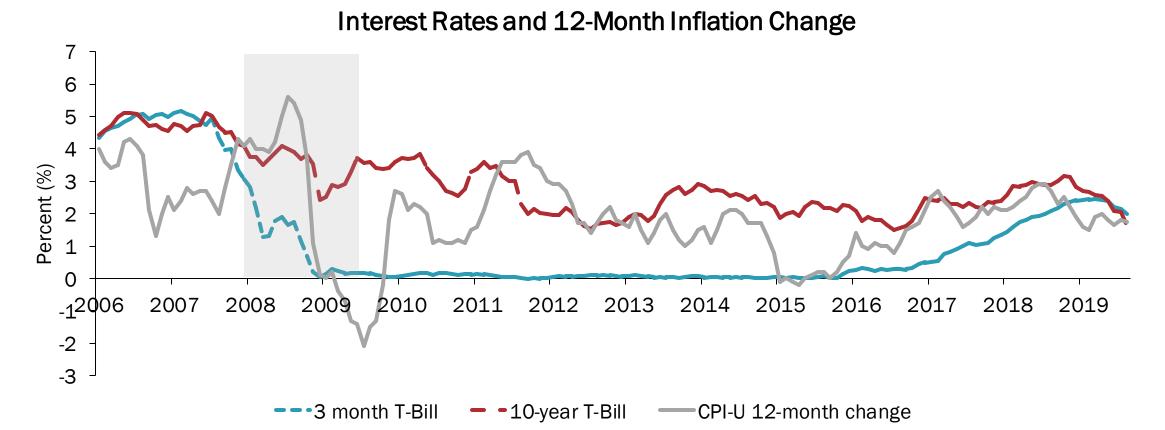
The stock market has reacted to various events this year, and the ride is getting bumpier





Source: Yahoo Finance

Inflation and interest rates have increased in the past two years

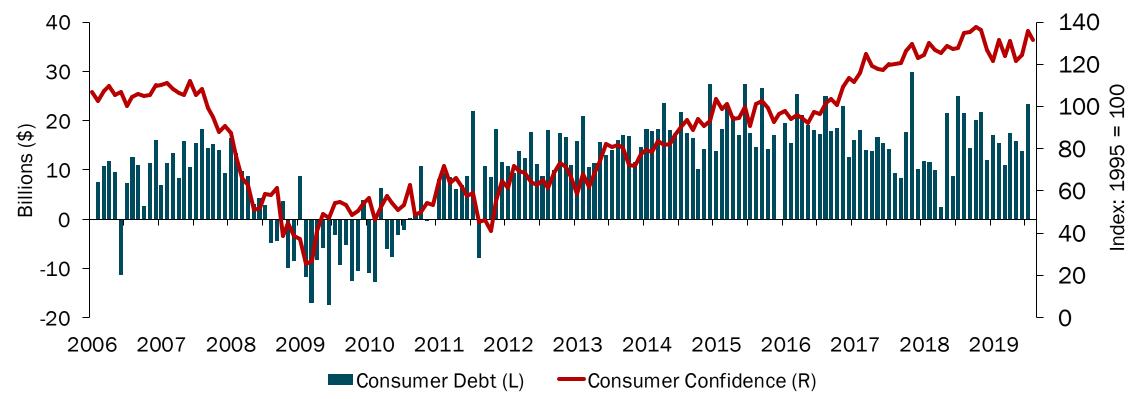


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Source: Bureau of Labor Statistics and New York Federal Reserve

High consumer confidence (**1**@125.1) and slower debt growth

Consumer Confidence and Change in Consumer Debt





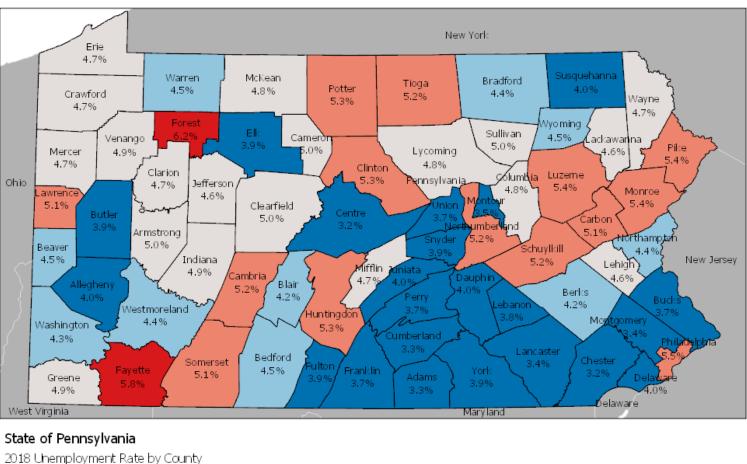
New York Federal Reserve and Conference Board



Indiana

Unemployment rate 2018

- Pennsylvania is currently at 3.9%
- The United States is currently at 3.7%
- Natural Rate of Unemployment: Q3: 4.4%





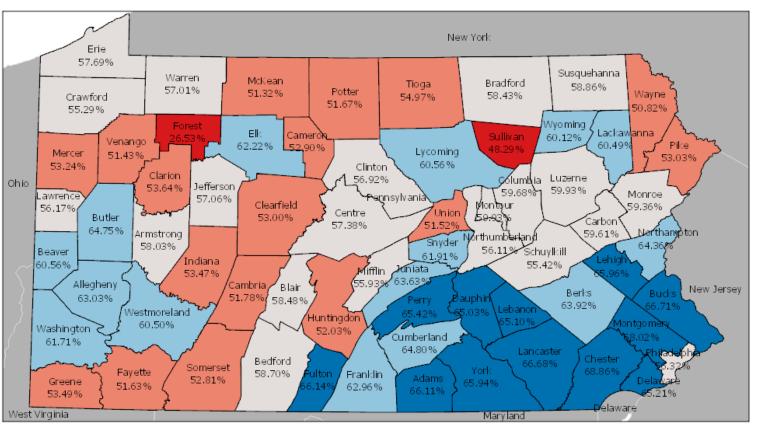
Source: Bureau of Labor Statistics



Source: Bureau of Labor Statistics

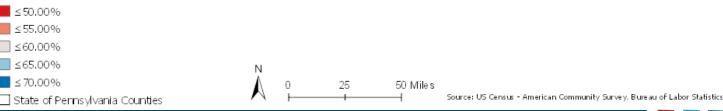
Labor force participation rate 2018

- Pennsylvania is currently at 62.9%
- The United States is currently at ~63% and has been since 2017



State of Pennsylvania

2018 Labor Force Participation Rate by County

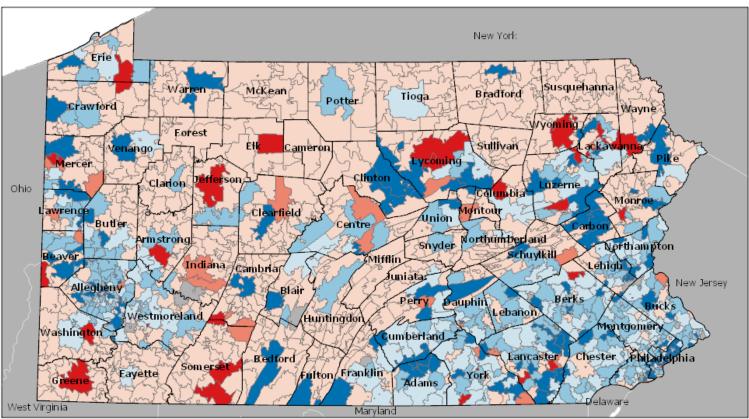


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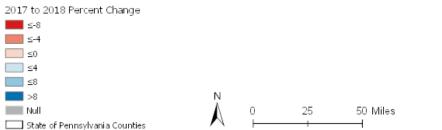
Source: U.S. Census American Community Survey, Bureau of Labor Statistics

Housing price index change

 Pennsylvania's 2018 statewide HPI Change was 4.26%



Pennsylvania Housing Price Index Change by 5 Digit Zip Code

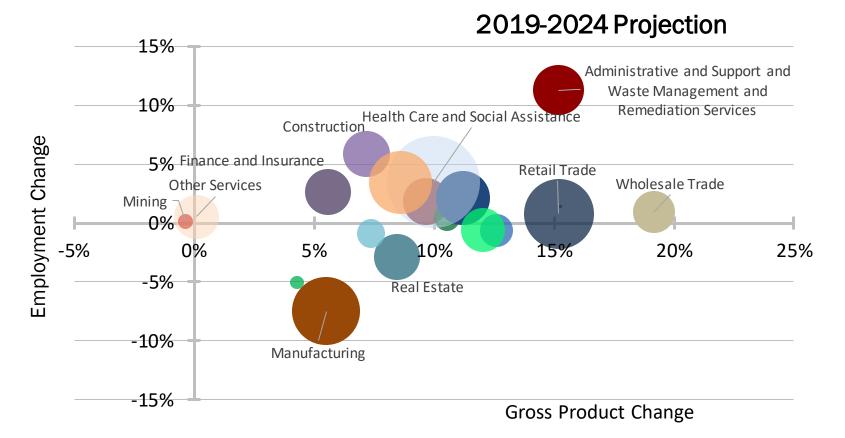


Source: Federal Housing Finance Agency



Source: Federal Housing Finance Agency

Growth is expected in both wholesale and retail trade, as well as the service sector

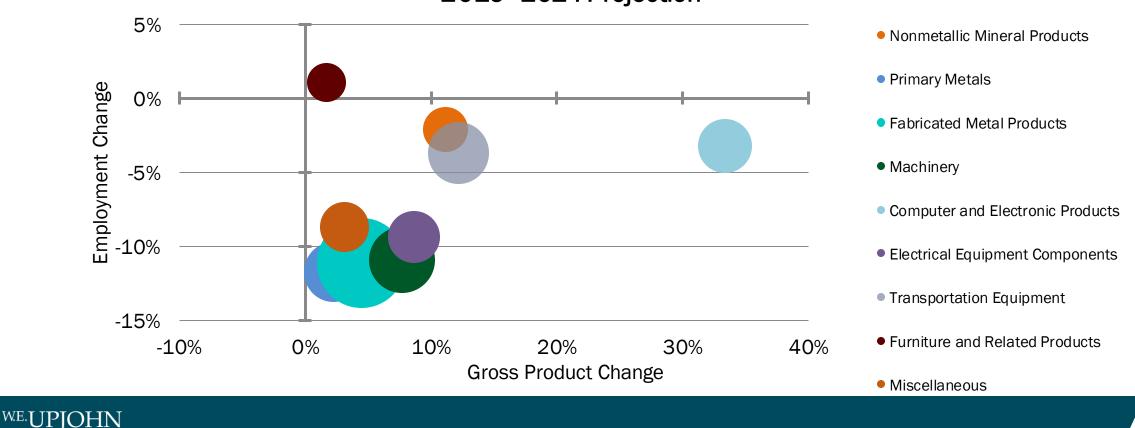


- Agriculture
- Mining
- Utilities
- Construction
- Manufacturing
- Wholesale Trade
- Retail Trade
- Transportation and Warehousing
- Information
- Finance and Insurance
- Real Estate
- Professional, Scientific, and Technical Services
- Management of Companies and Enterprises
- Administrative and Support and Waste Management and Remediation Services
- Educational Services
- Health Care and Social Assistance
- Arts & Recreation
- Accommodation and Food Services



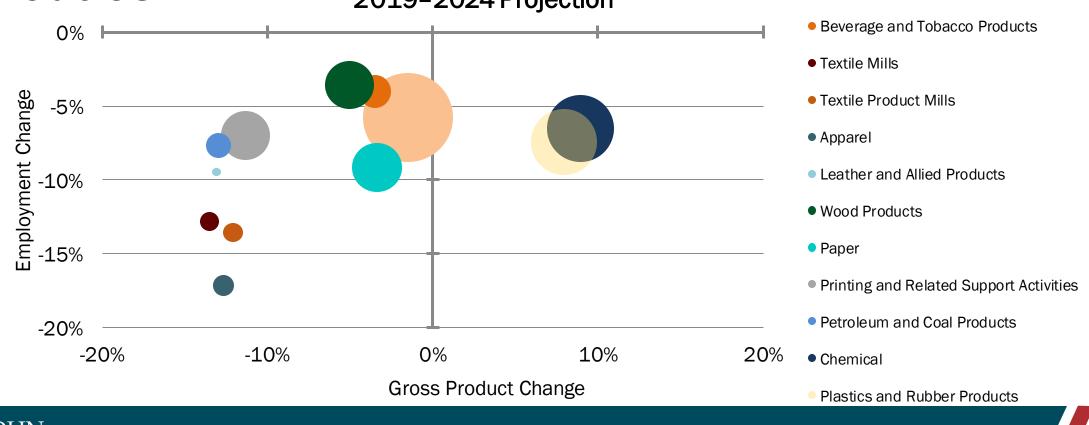
Source: Moody's Analytics and Upjohn Institute

Durable manufacturing is expected to increase in gross domestic product, but decrease in employment 2019-2024 Projection





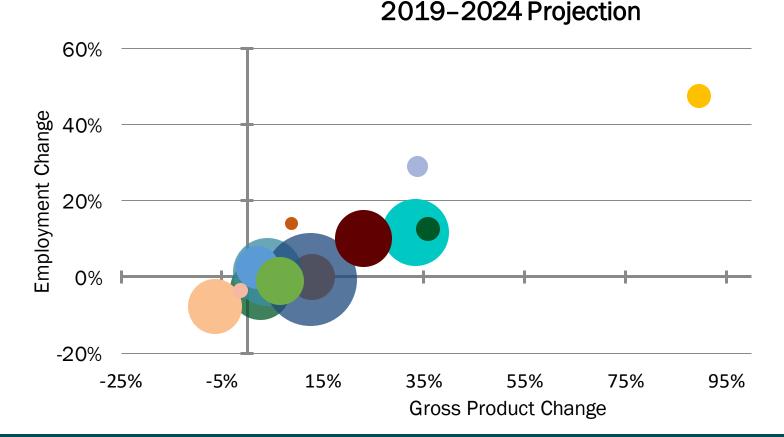
Non-durable manufacturing is expected to decline in employment and gross domestic product 2019-2024 Projection •Food





Source: Moody's Analytics and Upjohn Institute

Technology and services are expected to increase in both employment and gross domestic product



- Accounting
 Architectural and Engineering
 Computer Systems Design
 Data Processing
 Insurance Carriers
 Legal Services
 Management of Companies
 Professional, Scientific, and Technical
- Office Administrative Services
- Other Information Services
- Other Prof, Scientific, and Technical Services
- Scientific Research and Development
- Software Publishers
- Specialized Design Services



Source: Moody's Analytics and Upjohn Institute

Pennsylvania manufacturing location quotients

Industry	NAICS	Employment	Location Quotient
Railroad rolling stock manufacturing	3365	5,568	5.65
Iron and steel mills and ferroalloy manufacturing	3311	11,630	3.41
Sugar and confectionery product manufacturing	3113	10,203	3.33
Other transportation equipment manufacturing	3369	4,463	3.23
Other electrical equipment and component manufacturing	3359	16,745	2.96
Steel product manufacturing from purchased steel	3312	5,773	2.51
Forging and stamping	3321	10,226	2.43
Nonferrous metal (except aluminum) production and processing	3314	5,587	2.42
Manufacturing and reproducing magnetic and optical media	3346	1,052	1.98
Foundries	3315	8,474	1.81



Pennsylvania Manufacturing location quotients and multipliers

Industry	NAICS	Employment	Location Quotient	Multiplier
Railroad rolling stock manufacturing	3365	5,568	5.65	4.9
Iron and steel mills and ferroalloy manufacturing	3311	11,630	3.41	8.3
Sugar and confectionery product manufacturing	3113	10,203	3.33	4.3
Other transportation equipment manufacturing	3369	4,463	3.23	3.7
Other electrical equipment and component manufacturing	3359	16,745	2.96	2.0
Steel product manufacturing from purchased steel	3312	5,773	2.51	3.8
Forging and stamping	3321	10,226	2.43	3.3
Nonferrous metal (except aluminum) production and processing	3314	5,587	2.42	6.4
Manufacturing and reproducing magnetic and optical media	3346	1,052	1.98	4.2
Foundries	3315	8,474	1.81	2.9



Source: Moody's Analytics, REMI and Upjohn Institute

Pennsylvania Business Services location quotients

Industry	NAICS	Employment	Location Quotient
Other investment pools and funds	5259	424	1.68
Monetary authorities: central bank	5211	1,139	1.52
Management of companies and enterprises	5511	138,467	1.50
Newspaper, periodical, book, and directory publishers	5111	17,069	1.40
Scientific research and development services	5417	37,194	1.36
Facilities support services	5612	8,329	1.30
Insurance carriers	5241	76,378	1.26
Other support services	5619	16,192	1.17
Wired telecommunications carriers	5171	23,696	1.12
Agencies, brokerages, and other insurance related activities	5242	51,431	1.12



Source: Moody's Analytics, REMI and Upjohn Institute



Pennsylvania Business Services location quotients and multipliers

Industry	NAICS	Employment	Location Quotient	Multiplier
Other investment pools and funds	5259	424	1.68	1.8
Monetary authorities: central bank	5211	1,139	1.52	4.0
Management of companies and enterprises	5511	138,467	1.50	2.7
Newspaper, periodical, book, and directory publishers	5111	17,069	1.40	3.8
Scientific research and development services	5417	37,194	1.36	1.4
Facilities support services	5612	8,329	1.30	2.5
Insurance carriers	5241	76,378	1.26	2.4
Other support services	5619	16,192	1.17	2.1
Wired telecommunications carriers	5171	23,696	1.12	3.8
Agencies, brokerages, and other insurance related activities	5242	51,431	1.12	2.4



Source: Moody's Analytics, REMI and Upjohn Institute

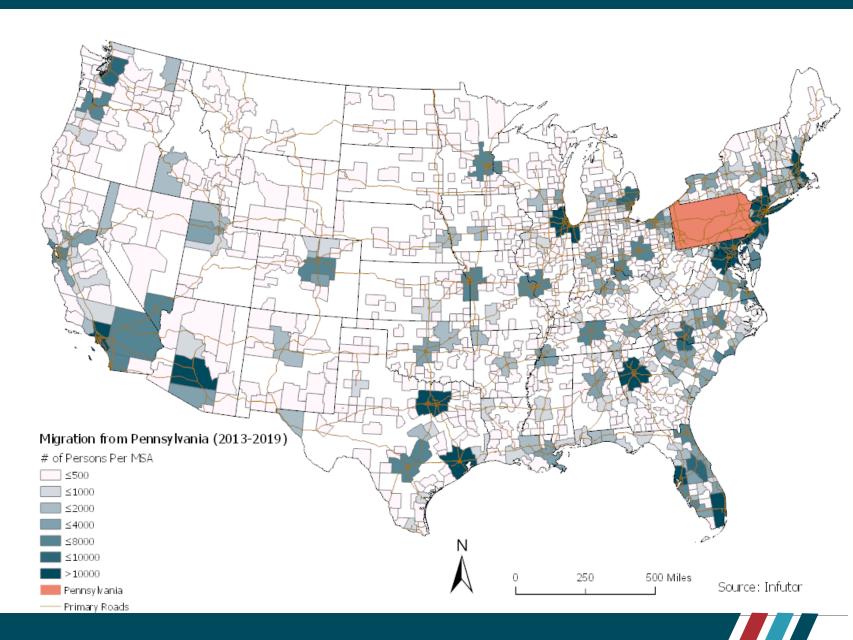
USMCA and **Brexit** matter to Pennsylvania

Industry	Total	China	Canada	Mexico	EU
TOTAL	\$41,192,635,837	6.2%	26.3%	10.2%	24.0%
Chemicals	\$8,861,275,049	3.9%	17.2%	14.3%	33.9%
Machinery	\$3,984,713,734	7.3%	32.1%	11.7%	17.8%
Primary Metal Manufactures	\$3,739,888,199	8.8%	26.9%	14.9%	31.3%
Transportation Equipment	\$3,609,821,718	2.8%	29.7%	7.7%	13.4%
Computer and Electronic Products	\$3,467,286,102	9.2%	24.5%	5.7%	22.8%
Minerals and Ores	\$2,806,359,739	9.7%	6.8%	0.1%	19.2%





Out-migration from Pennsylvania: 2013 to 2019

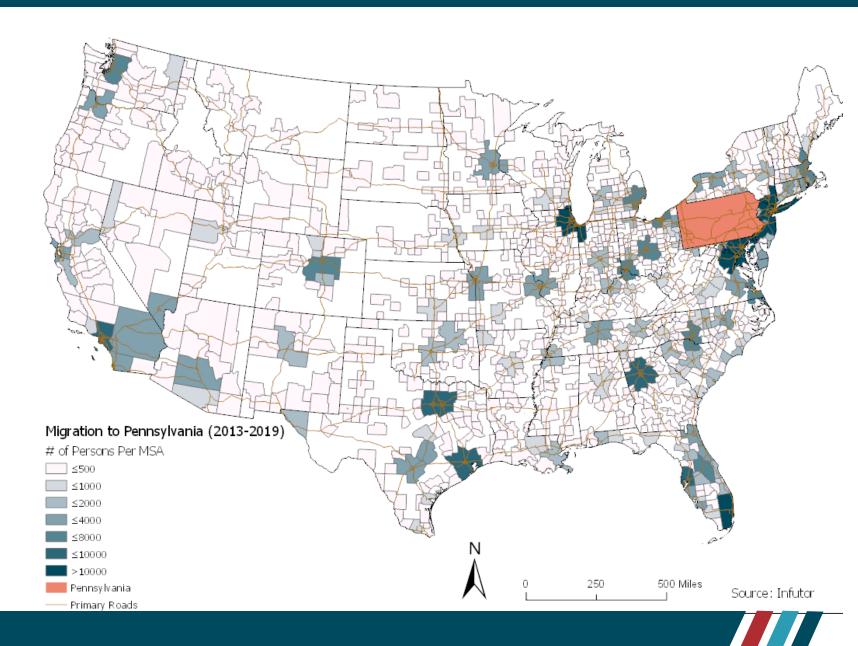




Source: Infutor and The Upjohn Institute

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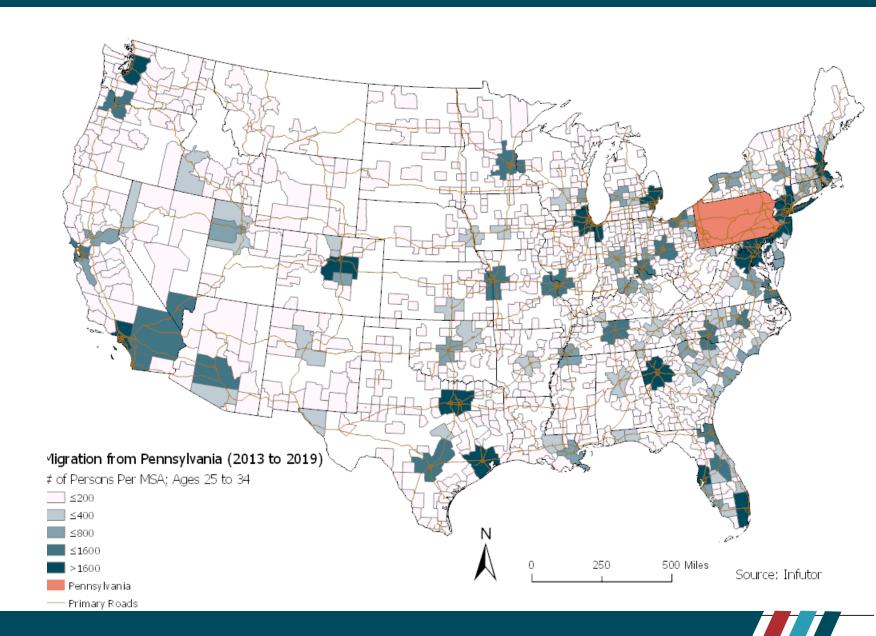
In-migration to Pennsylvania: 2013 to 2019





Out-migration from Pennsylvania: 2013 to 2019

Emerging workers age 25 to 34

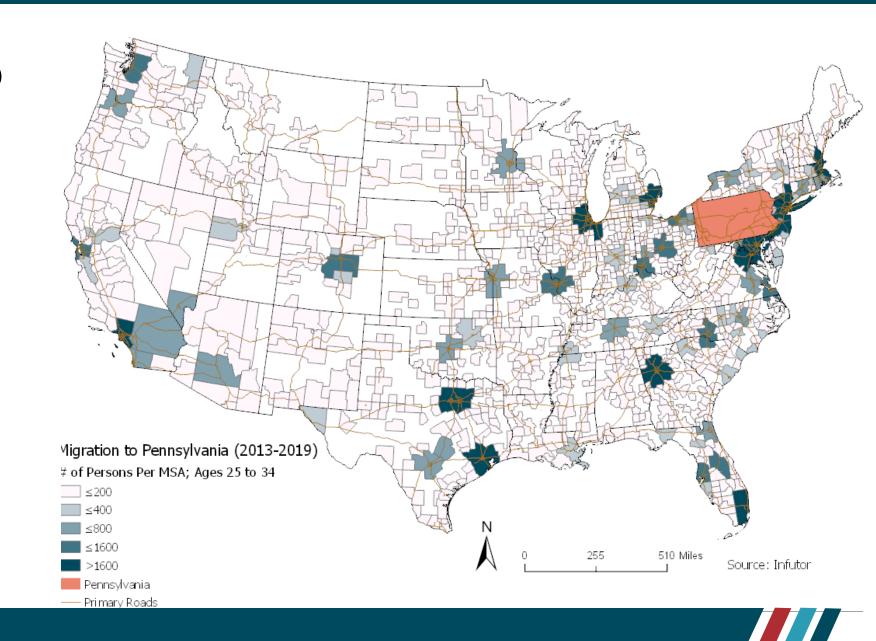




Source: Infutor and The Upjohn Institute

In-migration to Pennsylvania: 2013 to 2019

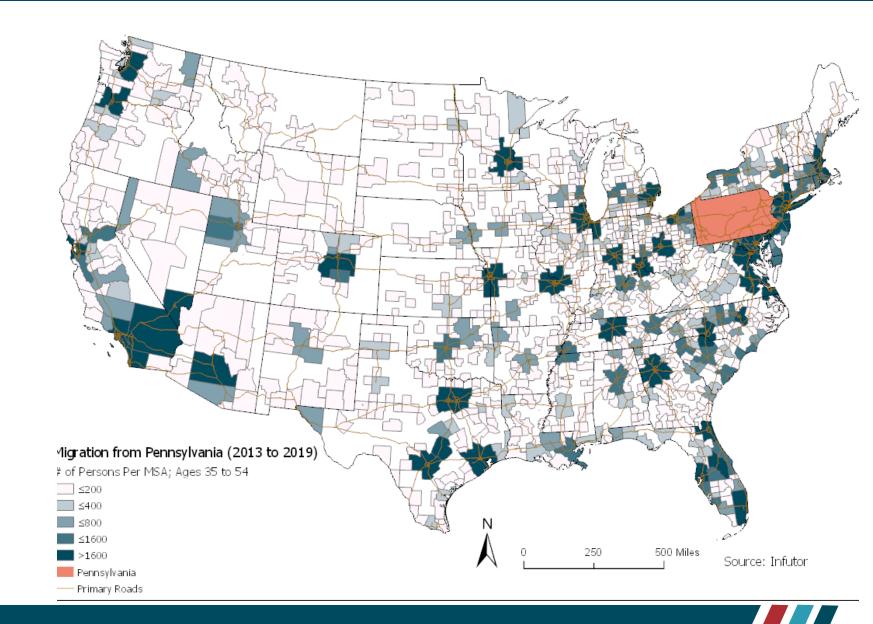
Emerging workers age 25 to 34





Out-migration from Pennsylvania: 2013 to 2019

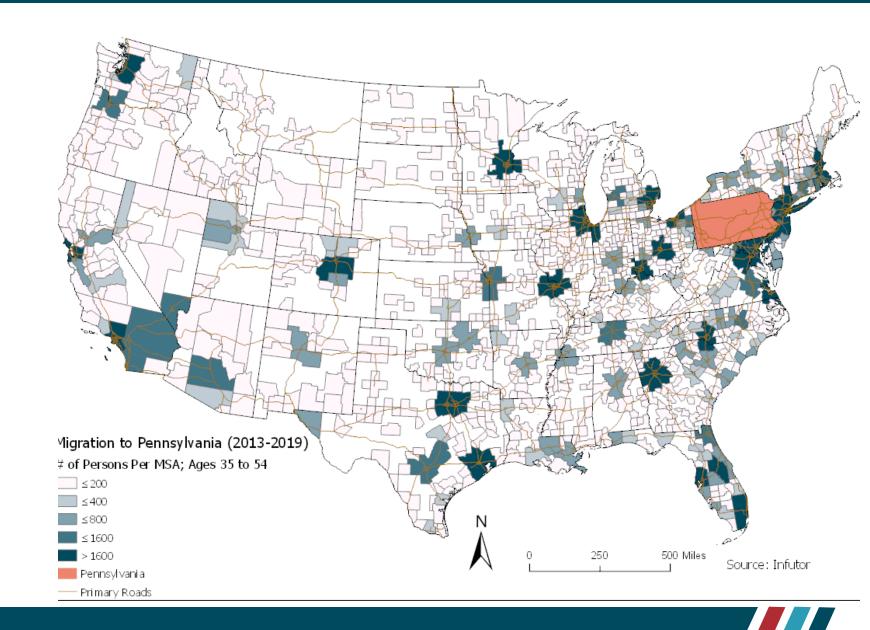
Prime-age workers, 35 to 54





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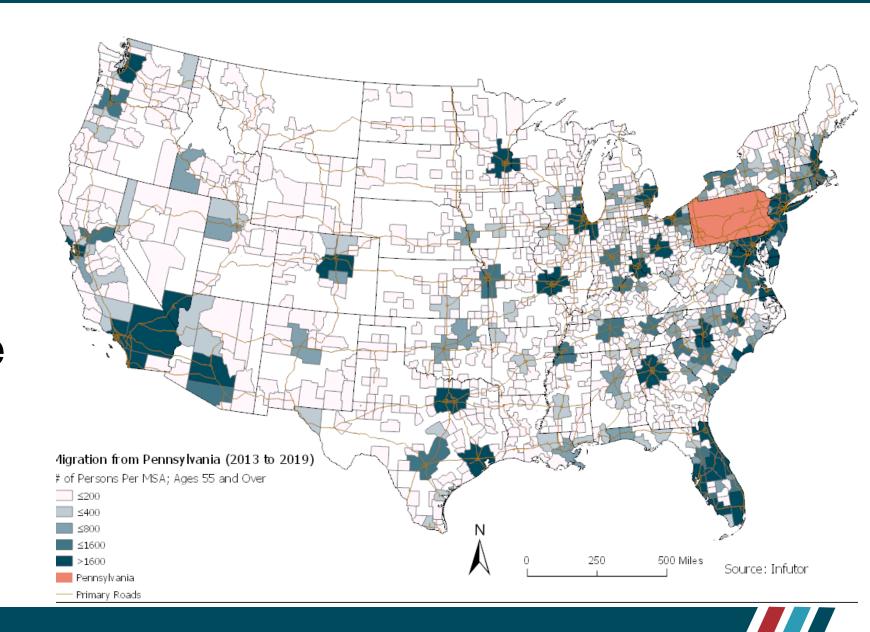
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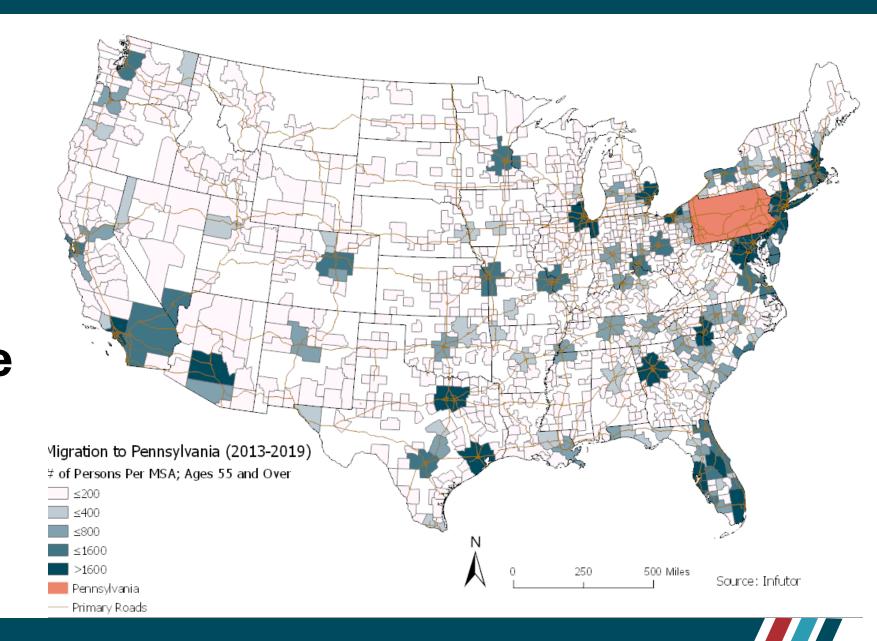
Post-prime-age workers, 55 and older





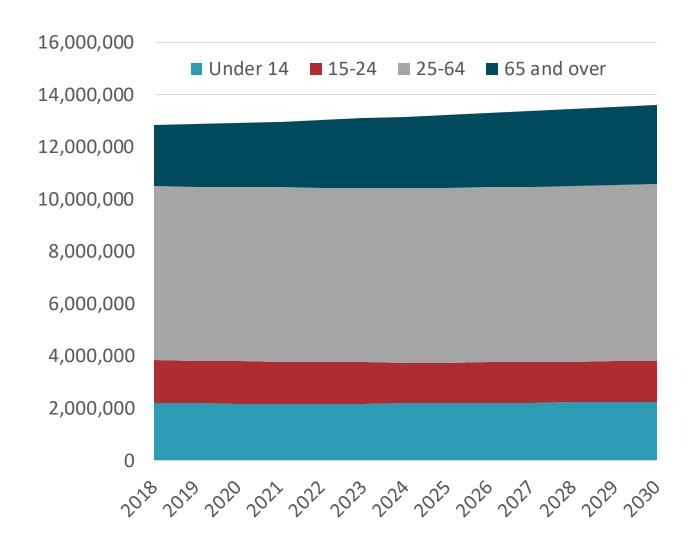
In-migration from Pennsylvania: 2013 to 2019

Post-prime-age workers, 55 and older





Population forecast: 2018 to 2030









The Next Recession: What We Are Watching

The effect of the announced and anticipated tariffs





- The role of trade agreements
 - Blocks
 - Canada/Mexico
 - E.U
 - Bilateral
 - China
 - Japan
 - U.K.







• Expect interest rates to change







• Tight labor markets (U-3 and LFPR)





- "Elections have consequences"
 - Tax policy
 - Trade policy
 - Fiscal policy
 - Monetary Policy
 - Legal Policy
 - Issues of decisions and implementation



• The movement from industry 2.0, to 3.0, and to 4.0





Questions?

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