

Curriculum Vita

James E. Robey

Director of Regional Economic Planning Services
W.E. Upjohn Institute for Employment Research
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RESEARCH/TEACHING FIELDS OF SPECIALIZATION

Public Finance, Regional Economic Development and Workforce Development, Urban Studies, Microeconomics.

EDUCATION

Levin College of Urban Affairs, Cleveland State University, Cleveland, OH
Ph.D, Urban Studies, 1997
Master of Public Administration, 1993

Edinboro University of Pennsylvania, Edinboro, PA
Course work toward Master of Arts in Sociology (Sept. 1981 to June 1983:
emphasis in evaluation research with course work in planning, statistics, and theory)

Edinboro State College, Edinboro, PA
B.A., Sociology, August 1979

POSITIONS

January 2015–
Present

Director, Regional Economic Planning Services, W.E. Upjohn Institute for Employment Research, Kalamazoo, MI

Leads the Institute's research and outreach efforts. Leads a team of research professionals that provides analysis and assistance to public and private entities focused on workforce development, economic development, and educational issues, including industry studies, labor availability, occupational analysis, and economic impact modeling and analysis. Serves as editor of *Business Outlook for West Michigan*, which includes production, managing/negotiating annual sponsorship contracts, preparing and presenting annual economic forecasts. Prepares proposals for economic development and workforce development initiatives; manages all aspects of the preparation and completion of technical assistance projects; collects, processes, and analyzes regional economic data from a variety of sources (including REMI). Manages the annual intern program.

- November 2014–
December 2015
- Associate Vice President, Southwest Michigan First/Consultant Connect, Kalamazoo, MI**
Responsible for local economic development services in Marshall, MI, as well as daily operations at the Welcome Center and Chamber of Commerce. Also served as member of the regional jobs team, supplying data, information, and services across the seven-county region, and provided economic and economic development products and services to clients in the non-profit, for-profit, and public sectors.
- May 2011–
November 2014
- Managing Director, Mohr Partners, Cleveland, OH**
Mohr Partners provides a portfolio of services including economic development consulting services to a range of public, not-for-profit, and private clients, and tenant representation and site selection for corporate clients. Worked with clients on both sides of the economic development equation including attraction, retention, and expansion strategies as well as corporations. Responsible for budget, business development, and product development and execution. Services included economic impact analysis, economic base analysis, economic development strategy and planning, site selection, human capital and labor market analysis, and other economic development-related activities at the local, regional, and state levels.
- February 2004–
May 2011
- Vice President and Director of Research, Team Northeast OH (TeamNEO)**
Team NEO is a regional economic development organization responsible for business attraction for a (then)16-county region. Led research staff that was part of the “deal team” with attraction project managers. Built a “best practices” research group that was fully integrated with deal team. Participated with other senior staff in developing corporate clients and economic development team members to execute sales process and deal closings. Provided economic research for internal and external clients as well as for other economic development organizations. Part of management team providing content and insight to lead generation and lead execution teams. Conduct economic studies and economic impact analysis in support of the deal team process. Integrated research into sales process and was part of sales/deal team.
- July 1998–
May 2011
- Associate, Kleinhenz and Associates (concurrent with Team NEO)**
Responsible for producing client-driven economic development and economic impact and contribution studies. Studies include impacts of SBC/Ameritech entry into the long-distance market, impacts of an airline start-up in Ohio, and impacts of tax abating downtown office space.
- November 2001–
February 2004
- Economist and Director of Research, Greater Cleveland Growth Association**
The Greater Cleveland Growth Association (now the Greater Cleveland Partnership) is the largest Chamber of Commerce in the United States. Director of the Research Department with responsibilities for all research activities, staff and budget, as well as conducting economic impact studies and analysis, and management/oversight of research projects with external vendors and consultants.

- September 1996–November 2001 **Research Economist and Director of Economic Research Team, Greater Cleveland Growth Association**
Directed the Regional Economic Studies Group. Responsible for regional economic analysis and forecasting, economic impact analysis, and economic development policy and research.
- June 2000–July 2002 **Adjunct Instructor, Cardean University/Unext.com.**
Course: Data Mining I
Mentor Faculty: Data Mining I and Data Mining II
Pilot Faculty: Data Mining II
- Fall 1993–Fall 2019 **Cleveland State University, Cleveland, OH**
Graduate Faculty appointment through 2019
Courses: UST 200: Introduction to Urban Studies
UST 302: Contemporary Urban Issues
UST 602: Applied Quantitative Reasoning
UST 603: Public Finance and Microeconomics
UST 605: Urban Spatial Structures (Urban Economics)
UST 615: Economic Development and Public Finance
UST 620: Economic Development Plans and Strategies
UST 621: Local Labor Market Analysis

EDITORIAL ACTIVITY

- 2016–Present Editor, *Business Outlook for West Michigan*, Kalamazoo, Michigan
- 2011–Present Associate Editor, *Economic Development Quarterly*

PUBLICATIONS

[“Economic Development Recommendations that Focus on the ‘Working Poor’: Lessons from Waco.”](#) *Employment Research* 21(3): [1]-3, 2014 (with George Erickcek, Don Edgerly, Brian Pittelko, Claudette Robey, and Bridget Timmeney).

[“What Should EDA Fund? Developing a Model for Pre-Assessment of Economic Development Investments.”](#) *Economic Development Quarterly* 25(1): 65–78, 2011 (with Brad R. Watts, George A. Erickcek, Jacob Duritsky, Kevin O’Brien, and Jim Robey).

BOOK CHAPTERS

“Chapter 10: The City Works.” In *Introduction to Urban Studies*, Fourth Edition. Roberta Steinbacher and Virginia O. Benson, editors. Dubuque, IA: Kendall/Hunt Publishing, 2012.

“Cities as Work” In *Introduction to Urban Studies*, Third Edition. Virginia Benson and Roberta Steinbacher, editors, 2006 (with Richard D. Bingham).

“Globalization’s Impact on State and Local Policy: The Rise of Regional ClusterBased Economic Development Strategies.” *Policy Studies Review* 18:3, 2001 (with Claire Felbinger, Ph.D.).

“Cities as Work” In *Introduction to Urban Studies*, Virginia Benson and Roberta Steinbacher, editors, 1995 (with Richard D. Bingham).

PRESENTATIONS

Economic Conditions: Updates on the National, State, and County Economies with a Look at 2018 in Branch County and Coldwater
Presented at the Branch County Economic Development Annual Meeting, Branch Creek, MI, May 31, 2018.

The Movement to Industry 4.0: Implications for the Workforce
Presented to Education for Employment, Kalamazoo, MI, May 24, 2018.

Workforce: Telling Your Story. Insights Using Regional and Local Data
Presented to the Economic Development Group at FirstEnergy, Cleveland, OH, May 23, 2018 (with Dennis Burnside).

Ward 7 and the Hough Neighborhood: Insights from Regional and Local Data
Online Conference with the Economic Development Group at FirstEnergy, Hough, OH, April 27, 2018.

Economic Conditions: Updates on the National, State, and County Economies with a Look at 2018 in the GCP Region
Presented to the Cuyahoga County Community Improvement Corporation Annual Meeting, Cleveland, OH, March 14, 2018.

Economic Conditions: Updates on the National, State, and Regional Economies with a Look at 2018 in West Michigan
Presented to the Association of Southwest Credit Unions at CityScape, Kalamazoo, MI, March 14, 2018.

Economic Conditions: Updates on the National, State, and County Economies with a Look at 2018 in Albion
Presented at the Albion Economic Development Annual Meeting, Albion, MI, February 27, 2018.

Economic Conditions: Updates on the National, State, and County Economies with a Look at 2018 in Marshall
Presented to the Marshall Economic Development Council, Marshall, MI, February 27, 2018.

Selected Industry Trends for Northwest Ohio
Presented to JobsOhio Northwest and the Regional Growth Partnership, North Baltimore, OH, February 26, 2018.

FirstEnergy: How We Use the Moody’s Data
Presented at the FirstEnergy Economic Development Summit, Pittsburgh, PA, February 22, 2018.

FirstEnergy Investment, Job Creation & Retained Jobs Data: A first Look
Presented at the FirstEnergy Economic Development Summit, Pittsburgh, PA, February 22, 2018

Economic Conditions: Updates on the National, State, and County Economies with a Look at 2018 in Cadillac and Wexford County

Presented at the Cadillac Annual Chamber Meeting, Cadillac, MI, February 15, 2018.

Economic Conditions: Updates on the National, State, and County Economies with a Look at 2018 in Hudsonville and Ottawa County

Presented at the Hudsonville CCFC, Hudsonville, MI, February 15, 2018.

Economic Conditions: Updates on the National, State, and County Economies with a Look at 2018 in the Battle Creek MSA

Presented at the Battle Creek Unlimited Annual Meeting, Battle Creek, MI, February 8, 2018.

Economic Conditions: Updates on the National, State, and Regional Economies with a Look at Food Manufacturing in the RGP Area

Presented to the Regional Growth Partnership, Maumee, OH, January 24, 2018.

Economic Conditions: A Look at Factors Affecting the Grand Rapids Region and a Look Forward

Presented at the Right Place Annual Meeting, Grand Rapids, MI, December 14, 2017.

A Look into the Economy: Trends in the Nation, State, and Barry County

Presented to the Barry County Economic Development Annual Meeting, Barry County, MI, November 14, 2017.

Preliminary Forecast and Discussion for the Grand Rapids-Wyoming MSA

Presentation for the Economic Outlook Focus Group at the Right Place, Inc., Grand Rapids, MI, November 1, 2017.

Economic Conditions: A Look at Central Pennsylvania

Presented to the Berwick Industrial Development Association, Inc. and the Rural Business Innovation, Watsonstown, PA, October 20, 2017.

Economic Conditions: A Look at the Nation, the State, and West Michigan

Presented to the First National Bank Economic Office, Kalamazoo, MI, October 19, 2017 (with Randall Eberts).

Economic Conditions: A Look at Shale & the Tri-State Area

Presented at the FirstEnergy Economic Development Summit, Pittsburgh, PA, October 11, 2017.

Economic Conditions: The Automotive Sector in Northwest Ohio

Presented to JobsOhio and the Regional Growth Partnership, North Baltimore, OH, September 27, 2017.

Economic Conditions: Some Thoughts on the Nation and Where Workforce is Going

Presentation for Vantage Agora, Cleveland, OH, September 14, 2017.

Economic Conditions: A Tale of Two Parts of a Region

Presented at the FirstEnergy Economic Development Summit, Cumberland, MD, September 13, 2017.

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Economic Conditions: Some Thoughts on the Nation, Michigan, and the Region
Presented at the Venture North Annual Meeting, Traverse City, MI, June 23, 2017.

Economic Conditions: Some Thoughts on the U.S., Michigan, and the Region
Presented to the Jansen Valk Thompson Reahm PC Accountants, Kalamazoo, MI, June 20, 2017.

Economic Conditions & Economic Development in Northwest Ohio: Thoughts to the Regional Growth Partnership Board
Presented to the Regional Growth Partnership Board, North Baltimore, OH, June 19, 2017.

Economic Conditions & Economic Development in Northwest Ohio: Thoughts to the Tech-Prep Consortium
Presented to the Northwest Ohio Tech-Prep Consortium, Findlay, OH, June 12, 2017.

Economic Conditions: The Nation, Pennsylvania, and the Region in Eastern Pennsylvania
Presented at the Economic Development Conference, Reading, PA, June 7, 2017.

Economic Conditions: The Nation, Pennsylvania, and the Region in Central Pennsylvania
Presented at the Central Pennsylvania Industrial Development Forum to the Focus Central Marketing Group, Lewisburg, PA, June 6, 2017.

Economic Conditions & Economic Development: Northwest Ohio
Presented to JobsOhio Northwest and the Regional Growth Partnership, North Baltimore, OH, May 24, 2017.

Economic Conditions & Economic Development: Northeast Ohio
Presented at the FirstEnergy Economic Development Summit, Cleveland, OH, May 16, 2017.

Economic Conditions: Ionia County
Presented to Ionia Economic Development, Ionia County, MI, May 11, 2017.

Economic Conditions: Northeast Ohio
Presented at the FirstEnergy Economic Development Summit, Cleveland, OH, May 11, 2017.

Economic Conditions: A Look at Factors Affecting West Michigan and a Look Forward
Presented to Battle Creek Unlimited, Battle Creek, MI, March 14, 2017.

Economic Conditions: An Outlook and Thoughts on Small Business in West Michigan
Presented at the Kellogg's Supplier Day, MI, March 13, 2017.

Economic Conditions: A View of the Nation, State, & NEO
Presented at the FirstEnergy Economic Development Summit, Cleveland, OH, March 8, 2017.

Economic Conditions: A Look at Factors Affecting Albion and a Look Forward
Presented at the Albion Economic Development Annual Meeting, Albion, MI, March 2, 2017.

Economic Conditions: A Look at Factors Affecting Marshall and a Look Forward
Presented at the Annual Mayor's Breakfast, Marshall, MI, February 23, 2017.

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Welcome to 2017, and Where Were We Last Year?

Presented to JobsOhio Northwest and the Regional Growth Partnership, Findlay, OH, January 25, 2017.

Economic Conditions: A Look at Factors Affecting Kalamazoo and a Look Forward

Presented at the Battle Creek Unlimited Annual Meeting, Kalamazoo, MI, January 19, 2017.

Economic Conditions: A Look at Factors Affecting the Grand Rapids Region and a Look Forward

Presented at the Right Place Annual Meeting, Grand Rapids, MI, December 7, 2016.

Economic Conditions: A Look at the National and Regional Economy in Barry County

Presentation for the Barry County Economic Success Summit, Barry County, MI, November 29, 2016.

Economic Conditions: A Look at the National and Regional Economy

Presented at the FirstEnergy Economic Development Summit, Reading, PA, November 21, 2016.

A Look at Current Conditions & Progress in 2016

Presentation at the JobsOhio Northwest Fall Meeting, Findlay, OH, October 26, 2016.

West Virginia and the National Economy with Thoughts on Manufacturing, Technology, and Middle Skills

Presented at the FirstEnergy EDO Tour, Fairmont, WV, September 15, 2016.

The Current State of Downtown Kalamazoo

Presented at the Urban Growth Initiative Project Kick Off, Kalamazoo, MI, August 24, 2016.

Driving Workforce: Impacts of Macro and Regional Economies

Presented at the 22nd Annual Bowhay Institute for Legislative Leadership Development, Madison, WI, August 13, 2016.

The Good, the Bad, and the Unknown: Economic Conditions in the U.S. and Michigan

Presented to the Michigan Community College Business Officers Association, Traverse City, MI, July 29, 2016.

Sustainable Economic Development Strategies: Estimating the Unknown

Presented at the 2016 REMI Great Lakes Policy Analysis Conference, Ann Arbor, MI, July 28, 2016.

Will 2016 be a Mixed Bag for Economic Developers?

Presentation for the Michigan Economic Developers Association Spring Economic Development Toolbox, Lansing, MI, June 9, 2016.

Thinking About Economic Impacts: Thoughts to the Public Service Academy

Presented to the Public Service Academy, Kalamazoo, MI, June 6, 2016.

Thoughts to HFG Financial Group: How Do Our Crystal Balls Compare?

Presented to the HFG Financial Group, Kalamazoo, MI, May 5, 2016.

Using a Crystal Ball: Thoughts to Marshall Manufacturing Association

Presentation to Marshall Manufacturing Association, Marshall, MI, April 21, 2016.

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Northwest Pennsylvania and the National Economy with Thoughts on the Shale Play
Presented at the FirstEnergy Economic Development Summit, Southpointe, PA, April 6, 2016.

Economic Conditions: Jobs Ohio/Northwest Ohio
Presented to JobsOhio and the Regional Growth Partnership, Findlay, OH, March 23, 2016.

How are Things Going? Thoughts to Albion
Presented at the Albion Economic Development Annual Meeting, Albion, MI, March 3, 2016.

How are Things Going? Thoughts to Barry County
Presentation at the Barry County Economic Success Summit, Hastings, MI, February 25, 2016.

How are Things Going? Thoughts to Southwest Michigan First
Presented to Southwest Michigan First, Kalamazoo, MI, February 22, 2016.

Southwest Pennsylvania vs. the National Economy + a Deep Dive into the Downstream Shale Play
Presented at the FirstEnergy Economic Development Forum, Southpointe, PA, November 10, 2015 (with Dennis Burnside).

Northeast Ohio vs. the National Economy + a Deep Dive into the Automotive Sector
Presented at the FirstEnergy Economic Development Forum, Cleveland, OH, 2015.

Northwest Ohio vs. the National Economy + a Deep Dive into the Automotive Sector
Presented at the FirstEnergy Economic Development Forum, Toledo, OH, 2015.

Forecasting Demand for Construction Workers
Presentation at the REMI Users Meeting, Kansas City, MO, 2015.

Estimating the Economic Impacts of a Sports Franchise: Discussing the Methodology
Presented at the REMI Midwest Regional Meeting, Ann Arbor, MI, 2015.

Conditions in Northwest Ohio: Economic and Real Estate Perspectives
Presented to JobsOhio, Findlay, OH, November 19, 2014 (with Dennis Burnside).

Sensory Automated Systems and Instruments, Controls, and Electronics (ICE) Industry Analysis
Presented to Lorain County Community College STEM Faculty, Lorain County, OH, September 12, 2014.

Creating a Framework for a Defensible Assessment of the Economic Impact of a Sports Franchise
Presented at the Great Lakes Economic Development & Transportation Conference, Ann Arbor, MI, July 15, 2014.

Using Simulations to Sell Real Estate: Dealing in Complexity with Manufacturing and Distribution Clients
Presented to Leadership at Mohr Partners, Chicago, IL, June 6, 2014 (with Dennis Burnside).

Indiana County Center for Operations: Center for Economic Operations Project Review
Presented to the Indiana County Center for Operations, Indiana, PA, May 6, 2014.

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Presentation to Regional Growth Partnership Current Economic Outlook

Presented to the Regional Growth Partnership, Finlay, OH, February 27, 2014 (with Dennis Burnside).

Best Practices: Research for Better Prospect Targeting

Presented at the UEDA Winter Forum, New Orleans, LA, February 24-26, 2014 (with Patrick Kelly).

Employment, Population, and Labor Force Participation Rates

Presented at the JobsOhio Network Regional Meeting, Finlay, OH, August 28, 2013.

Business Growth Committee Presentation to Southwest Michigan First

Presented to Southwest Michigan First, Kalamazoo, MI, August 1, 2013 (with Dennis Burnside).

Thoughts about Developing an RFP for an Attraction Strategy

Presented to the Detroit Regional Chamber, Detroit, MI, May 9, 2013 (with Dennis Burnside).

Mining a Comprehensive Economic Development Strategy for use with Site Selectors

Presented to the South Carolina Economic Developers' Association, Charleston, SC, May 3, 2013.

A Look into Factors Affecting the Location of the Cleveland Children's Museum

Presented to the Cleveland Children's Museum, Cleveland, OH, June 18, 2012.

A Look into the Northeast Ohio Economy: Comments to the Board of Directors Lake National Bank

Presented to the Board of Directors Lake National Bank, Mentor, OH, November 2, 2011.

A Look into the Northeast Ohio Economy: Ramblings to the Mentor Economic Assistance Corporation

Presented to the Mentor Economic Assistance Corporation, Mentor, OH, September 30, 2011 (with Dennis Burnside and Bob Redmond).

We STILL Make It in Ohio: Workforce Development & Productivity

Presented to the ClevelandPlus Business, Cleveland, OH, August 5, 2011.

The Changing Workforce in Ohio: Factors Affecting Growth and Competitiveness

Presentation to the Ohio Association of Career Colleges and Schools, Columbus, OH, July 29, 2011.

Estimating the Value of a 'Mart'

Presentation at REMI Users Meeting, Austin, TX, 2010.

Regional Economic Development in Light of Global Outlooks

Presented at the Cleveland Leadership Center, Cleveland, OH, 2010.

Working Paper: Habitat for Humanity:

REMI Annual Users Meeting, Fall 2004. Final Presentation to Ohio Habitat Affiliates Annual Meeting, 2009.

Detroit Shoreway and the Gordon Square Arts District: Economic Impact Study

Presented at the Regional Economic Models, Inc. Annual Users Meeting, Park City, UT, October 2006.

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Estimating the Economic Impacts of FirstEnergy Investment on Habitat for Humanity in Ohio
Presented at the Annual Users Meeting, Miami, FL, October 2005.

Impacts of Marginal Downtown Office Vacancies
Presentation for the Regional Economic Models, Inc. Annual Users Meeting, Sarasota, FL, October 2001.

Annual Patronage versus Blockbuster Events: A Case for Public Subsidy?
Presentation for the Regional Economic Models, Inc. Annual Users Meeting, San Antonio, TX, October 2000.

Economic Impacts from Transportation Investment: RTA Redline Analysis
Wilbur Smith and Associates, presented at REMI users meeting, Chicago, IL, May 2000.

Using REMI to Assess the Internal Measures
Presented at the Regional Economic Models, Inc. Annual Users Meeting, San Francisco, CA, September 1999.

Planning and Implementing a Regional Clusters Strategy
Workshop and Presentation, Association of Chamber of Commerce Researchers, Annual Meeting, Seattle, WA, June 1998 (with Edward W. Hill).

Globalization and its Impacts on State and Regional Economic Development Policies
Presented at the American Association of Political Science annual meeting, Boston, MA, September 1998 (with Claire Felbinger, Ph.D.).

Using REMI to Assess the Impact of the Arts
Presented at the Regional Economic Models, Inc. Annual Users Meeting, Boston, MA, October 1998.

Impacts of the Faberge Exhibit on the Greater Cleveland Economy
Presentation for the Ohio Economists and Political Science Association, Annual Meeting, Baldwin Wallace College, Berea, OH, October 20, 1997.

The Research Component in a Jobs and Workforce Initiative
Presented at the Association of Chamber of Commerce Researchers, Annual Meeting, Cleveland, OH, September 1997.

Changes in the Structure of Metropolitan Employment in a Deregulated Environment: Lessons from the Over-The-Road Sector
Presented at the Association of Collegiate Schools of Planning 36th Annual Conference, Tempe, AZ, November 4, 1994.

FUNDED RESEARCH

[City of Cleveland Ward 7 Baseline Survey](#). July 1, 2018 and ongoing. (Supported by FirstEnergy).

[Evaluation of the Battle Creek Jobs Fund](#). June 30, 2018. (Supported by Battle Creek Unlimited [with George A. Erickcek, Claudette Robey, Brian Pittelko, Marie Holler, and Don Egerly]).

[Estimating the Economic Impact of Akron Children’s Hospital](#). June 1, 2018 and ongoing. (Supported by the Akron Children’s Hospital).

[The National-Level Economic Impact of the Manufacturing Extension Partnership \(MEP\): Estimates for Fiscal Year 2017](#). April 23, 2018. (Prepared for the National Institute of Standards and Technology [NIST] and Manufacturing Extension Partnership [MEP] [with Randall W. Eberts, Kathleen Bolter, Marie Holler, Brian Pittelko, and Claudette Robey]).

[Michigan Business Development Program \(MBDP\) Effectiveness Study](#). March 26, 2018 and ongoing. (Supported by the Michigan Economic Development Corporation and in partnership with the Center for Regional Economic Competitiveness).

[Urban Growth Initiative for Greater Downtown Kalamazoo](#). March 20, 2018. (Supported by the City of Kalamazoo and the Brownfield Development Authority [with Randall W. Eberts, Lee Adams, Kathleen Bolter, Don Edgerly, Marie Holler, Brian Pittelko, and Claudette Robey]).

[Economic Impact at the National Level of the Manufacturing Extension Partnership \(MEP\)](#). February 6, 2018 and ongoing. (Supported by the State Science and Technology Institute).

[Economic Analysis and Support for Jobs Ohio/Northwest Ohio](#). January 1, 2018 and ongoing. (Supported by the Toledo Regional Growth Partnership).

[Economic Analysis and Support for Economic Development Organizations in the FirstEnergy Service Delivery Area](#). January 1, 2018 and ongoing. (Supported by FirstEnergy).

[Assessing Changes in the Ratio of Investment Versus Employment Using the VM Data](#). December 15, 2017. (Supported by FirstEnergy).

[Estimating the Economic and Social Impacts of Firekeepers Casino on Calhoun County](#). October 15, 2017 and ongoing. (Supported by Firekeepers Revenue Sharing Board).

[Strategic Partnership in Support of MEDC Analysis “Transformational Brownfield Redevelopment Projects Economic & Fiscal Analysis.”](#) September 1, 2017 and ongoing. (Supported the Michigan Economic Development Corporation and in partnership with the University of Michigan).

[Gull Lake View Economic Impact Analysis](#). May 22, 2017 and ongoing. (Supported by the Gull Lake View Golf Club, Inc.).

[Estimating the Economic Impact of Project Alpha on the State of Ohio](#). May 1, 2017. (Supported by The Toledo Regional Growth Partnership).

[The National-Level Economic Impact of the Manufacturing Extension Partnership \(MEP\)](#). March 3, 2017. (Prepared for the National Institute of Standards and Technology [NIST] and Manufacturing Extension Partnership [MEP] [with Randall W. Eberts, Kathleen Bolter, Marie Holler, Nicholas Marsh, Brian Pittelko, and Claudette Robey]).

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[Estimating the Impacts of PlazaCorp Investments Related to the Acquisition of the Arcadia Ramp in Downton Kalamazoo on the Region.](#) March 16, 2017. (Supported by PlazaCorp [with Randall W. Eberts, Claudette Robey, and Kathleen Bolter]).

[Estimating the Economic Impacts of Pfizer Corporation on the Kalamazoo MSA.](#) September 22, 2016 and ongoing. (Supported by Pfizer Corporation).

[Economic Impact of the Michigan Large Special Event Fund.](#) August 22, 2016 and ongoing. (Supported by the Detroit Metro Convention & Visitors Bureau).

[Labor Market Analysis of the Kenosha, Wisconsin Region.](#) May 16, 2016. (Supported by the Kenosha Area Business Alliance [with Bryan Bommersbach, Don Edgerly, George A. Erickcek, Brian Pittelko, Claudette Robey, and Bridget Timmeney]).

[I-69 Thumb Region Asset Mapping of Work-Based Programs and Initiatives.](#) Final Report. April 28, 2016. (Report prepared for GLS Region V Planning and Development Commission and the I-69 Thumb Region Education Action Team [with Lee Adams, Bryan Bommersbach, Brian Pittelko, Claudette Robey, and Bridget Timmeney]).

[Toledo Regional Growth Partnership and FirstEnergy Economic Analysis.](#) January 27, 2016 through December 31, 2017. (Supported by the Regional Growth Partnership and FirstEnergy in partnership with Juniper CRE Solutions).

[Accelerate: Economic Development Strategy and Prosperity Plan for the I-69 Thumb Region.](#) December 8, 2014. (Supported by Genesee County Metropolitan Planning Commission [with George Erickcek, Bryan Bommersbach, Don Edgerly, Brian Pittelko, and Claudette Robey]).

[Demand Study for Construction Employees.](#) August 27, 2014. (Supported by The Commission on Economic Inclusion, Greater Cleveland Partnership, Cleveland, OH [with George A. Erickcek, Brian Pittelko, Doug Hoffman, and Claudette Robey]).

[Economic Development Strategic Plan for the City of Waco, Texas.](#) May 16, 2014. (Supported by the City of Waco, Texas [with George Erickcek, Don Edgerly, Brian Pittelko, Claudette Robey, Bridget Timmeney, and Dennis Burnside]).

[Creating a Repurposed Vision in Blue Springs, Missouri: The Missouri Innovation Park.](#) 2013.

[Creating a Dashboard of Regional Metrics for FirstEnergy.](#) 2013.

[An Economic Development Strategy for the City of Highland Heights, OH.](#) 2012.

[Feasibility of the Photonics and Optics Industry as an Attraction Target for the City of Albuquerque, New Mexico.](#) 2012.

[The Economic Impact of the Bridgestone Invitational Golf Tournament on Akron and Northeast, OH.](#) 2012.

[The Economic Impact of the Cleveland International Exposition Center](#). Cleveland, OH. 2012.

[An Economic Development Strategy for the City of Cleveland](#). (Prepared for Cleveland Citywide Development Corporation).

[Economic Impact of a Major League Sports Franchise on a Metro Region](#). 2012. (updates in 2013).

[The Economic Impact of the Building and Operations of the New Cleveland Museum of Contemporary Art \(MOCA\)](#). Cleveland, OH, 2011. (with Cleveland State University).

[Economic Impact of Sports Training and Wellness Complex in Geneva, OH](#). (Supported by Spire Academy [with Center for Public Management, Levin College of Urban Affairs, and Cleveland State University]).

[Assessing the Impact of the Ohio Historic Preservation Tax Credit Program](#). Heritage, OH, 2011. (with Center for Public Management, Levin College of Urban Affairs, and Cleveland State University).

[Curriculum for EDA: Improving the Partnership Planning Program](#). December 2011. (Prepared for the U.S. Economic Development Administration).

[Regionalism, Networks, and Partnerships: A Leadership Approach to Economic Development](#). December 2011. (Prepared for the U.S. Economic Development Administration [with George A. Erickcek, Brad Watts, and Claudette Robey]).

[An Assessment of EDA's Partnership Planning Program](#). August 31, 2011. (Supported by the U.S. Economic Development Administration [with George A. Erickcek, Brad R. Watts, Larry Ledebur, Claudette Robey, Daila Shimek, Kevin O'Brien, Andrew Batson, Jacob Duritsky, and Kim Merik]).

[Economic Impact of the Cleveland Medical Mart and Convention](#). 2010. (with Center for Public Management, Levin College of Urban Affairs, and Cleveland State University).

[Economic Impacts of the University of Akron](#). 2010. (In partnership with Kleinhenz and Associates).

[Assessing the Feasibility of an Aerotropolis around Cleveland Hopkins International Airport](#). Technical Report; Executive Summary; Appendices. August 2010. (Prepared for Berea Community Development Corporation [with Claudette Robey, Daila Shimek, James Wyles, Brian A. Mikelbank, and Kevin O'Brien]).

[Economic Impact of a Regional Campus: KSU/Stark](#). 2009. (with Center for Public Management, Levin College of Urban Affairs, and Cleveland State University).

[Impacts of the Rock and Roll Hall of Fame Induction Awards on the City of Cleveland and Northeast Ohio](#). 2008 and 2009. (Rock and Roll Hall of Fame).

[Prairie Valley Mixed-Use Development: Impacts on Medina County](#). 2008. (with Forum Architects and Richard Seifritz).

[Economic impacts from Selected Properties Affected by the Ohio Historic Tax Credit program: Greater Cleveland Partnership](#). 2008.

[Economic Impact of Pipeline Investments: Studies for Columbia Gas and Dominion East Ohio Gas.](#) 2008. (Impact modeling and analysis for Kleinhenz and Associates).

[Comprehensive Study of Regionalism: Tools for Comparison and Evaluation.](#) May 2008. (Supported by the Economic Development Administration [with George A. Erickcek, Jason M. Preuss, Brad R. Watts, Kevin O'Brien, Claudette Robey, Daila Shimek, and Jacob Duritsky]).

[Economic Impact of the Republican National Convention on Cleveland.](#) 2007.

[Estimate the Economic Impacts of a \\$14 Million Film Production on Northeast Ohio and the State of Ohio.](#) 2007.

[Impact Estimates of the Greater Cleveland International Film Festival on Northeast Ohio.](#) 2007.

[Impact Estimates from Mixed-Use Developments in Northeast Ohio: Rockside Terrance.](#) 2007.

[Impact Estimates from Coal-to-Liquids and Coal-to-Gas Plants on Ohio.](#) 2007.

[Northeast Ohio Information Technology Workforce Report.](#) December 2007. (Prepared for NorTech).

[Impact Estimates from Mixed-Use Developments in Northeast Ohio: Flats East Bank.](#) 2006.

[New Hire Wage and Benefit Survey for Northeast Ohio Employers.](#) 2006, 2008, and 2010. (In Partnership with Kent State University/Stark Campus and supported by the Cleveland/Cuyahoga Workforce Investment Board).

[Broad Spectrum Impacts of Lakeland Community College.](#) 2005.

[Economic Impact of the Rock and Roll Hall of Fame and Museum.](#) 2005.

[Estimating the Value of a FirstEnergy Investment: Habitat for Humanity.](#) 2005. (Supported by FirstEnergy, Ohio [with Claudette Robey and Kevin O'Brien]).

[Economic Impact of a NASA Shared Services Center @ Glenn Research Center.](#) Cleveland, OH. 2004.

[An Economic Environmental Scan of Lake County, Ohio.](#) 2003. (Prepared for Lakeland Community College).

[Ohio's Proposed House Bill 95 Sales Tax Admissions: A Regional Economic Analysis of NEO.](#) 2003. (Impact modeling and analysis for Kleinhenz and Associates).

[The Marginal Value of Office Space in Downtown Cleveland: Impacts from the New Federal Courthouse.](#) 2002. (Prepared for the Cleveland Area Development Corporation).

[The Economic Impact of SBC Ameritech's Entry into the Long-Distance Market in Ohio.](#) 2001. (Impact analysis provided with Jack Kleinhenz as part of a research report written by Paul Gottlieb at Case Western Reserve's Center for Regional Economic Issues).

[The Impacts of Creating and Operating a New Airline and Hub in Ohio.](#) 2001. (with Jack Kleinhenz).

[Impacts of Shutting Down LTV on Cuyahoga County and the State of Ohio.](#) 2001. (Prepared for the City and County Subcommittee on Steel).

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